



GLS Poland and ORLEN Parcel announce parcel locker partnership

- *GLS Poland and ORLEN Parcel are entering a strategic partnership creating Poland's first shared network for parcel machines.*
- *Domestic and international GLS parcels can soon be picked up and shipped at ORLEN parcel machines.*

Gluchowo, 17 July 2024 – GLS Poland and ORLEN Parcel are pleased to announce a strategic partnership, combining GLS' leading parcel delivery services with ORLEN's extensive parcel machine network in Poland.

Commenting on today's announcement, Tomek Zwiercan, Managing Director of GLS Poland, said: *"This is a milestone in the development of GLS in Poland and a key step in expanding our out-of-home delivery network. When looking at how to serve our customers even better in the last mile, we identified a partnership with ORLEN as the most attractive option for our customers."*

GLS Poland is the first local parcel service provider to have access to the ORLEN parcel locker network. The new partnership gives GLS customers access to over 6,000 ORLEN parcel machines throughout Poland and is the start of a long-term partnership that will allow GLS Poland to meet future customer needs flexibly. Including the existing network, GLS will deliver to over 11,000 points throughout Poland.

Maciej Chlodziński, Head of the Parcel Machines Network Department at ORLEN, said: *"This is the realisation of previously announced plans to develop the ORLEN parcel machine network and a response to the demands of parcel service providers in Poland. Sharing the network also means more efficient utilisation resulting in reduced environmental impact."*

GLS customers will be able to pick up parcels from ORLEN parcel machines in Poland by October, before the start of the peak season. As a next step, customers will also be able to send parcels through the ORLEN network.

The partnership not only enhances local delivery options in Poland but also strengthens GLS' groupwide OOH footprint, adding to an impressive OOH network of 70,000 parcel shops and 15,000 parcel lockers (June 2024), including network partners.



About GLS

GLS Group is one of the largest self-reliant parcel services providers in Europe, with a strong local presence in almost all countries across the continent. It also operates through wholly-owned subsidiaries in Canada and on the USA's West Coast within one GLS network. This allows GLS to seamlessly connect its customers and communities with millions of parcels and stories every day. GLS' network connects its markets with high velocity and flexibility to respond to their fast-changing and dynamic nature. The company takes pride in providing its customers across 40 countries high-quality service that best suits their needs. The GLS network consists of over 120 hubs and more than 1,600 depots, supported by more than 36,600 walkers, light vehicles and vans, and 6,500 trucks. This offers network resilience, superior flexibility, and extended reach. In 2023/24, GLS generated record revenues of 5.6 billion euros and delivered 905 million parcels across the markets. For more information, visit www.gls-group.com.

About ORLEN

ORLEN owns a network of ORLEN Paczka parcel machines. The network already has 6,000 machines and is within reach of more than 40% of customers in Poland at a walking distance of less than 7 minutes. ORLEN Paczka parcel machines in the Gemius report "E-commerce in Poland 2023" are among the best-rated machines in terms of service quality. Parcels can be picked up conveniently using pickup codes, QR codes or by opening the box remotely.

For questions, please reach out to:

Malgorzata Markowska, GLS Poland

E-mail: malgorzata.markowska@glspoland.com

Adriana Kondratowicz, PR Expert

E-mail: akondratowicz@prexpert.com.pl